



## ***What Happens When I Feng Shui my Home and Office?***

In honoring the very personal and specific design needs of a new Feng Shui client, the format I traditionally employ is to conduct a very thorough initial telephone consultation. The time frame normally allotted for this first process is approximately 45 minutes to an hour. This telephone interview is a well structured and most significant first step in accurately assessing the true needs and priorities of each individual client. As we move through this pattern of well crafted questions, it affords each client an expanded awareness of the depths and breadth of the basic Feng Shui philosophies. As such, this exposure affords each new client a deeper appreciation of the process we are undertaking and begins to lay a solid foundation for more clear understanding of Feng Shui principles. This also engages an element of trust that is established between the client and myself as we begin our endeavor to create a grid of balance, beauty, and harmony in their personal space.

During this phone consultation, I present a series of concisely targeted questions which are designed to identify and fine tune the vision each client is aspiring to cultivate in their environment. The very details we address during this questionnaire process also afford me, as their Design Consultant, the ability to capture and direct the full scope of their immediate concerns and ultimate goals.

From this body of information, I am then able to effectively draft an accurately designed outline of the proposal that I will customize for their first 'in-person' appointment. This date is normally scheduled approximately three to five weeks from our first telephone interview. During that time frame, I customize a design portfolio which specifically addresses the dynamics of that client's environmental needs. This portfolio is compiled directly from the pool of information gleaned from our previous telephone interview. This becomes our reference guide and template that we follow as we together walk through each and every room of their home or office space. For this second consultation appointment, we normally allot approximately three to four hours. Each and every space within the client's environment is recognized and honored as significant including all closets, basements, attics, and the illustrious garages.

After each 'in-person' consultation, all clients are gifted with a copy of the design portfolio I've created exclusively for them. This is a wonderful reference guide for clients to begin initiating changes at a pace that is comfortable for their schedules and respectful of their needs. We then schedule a follow-up consultation within three to six months to assess the effect of the initial changes the clients have made. During that follow-up appointment, we install all Feng Shui embellishments and accessories the client has ordered from me and incorporate them into their space. The implementation of these artistic decorative elements are the visual and sensory 'finishing touches' which afford the full expression of a fresh new beauty and balance clients now enjoy in their transformed environment. The home becomes a sanctuary! The office becomes a generator of creative productivity!

***PSS Heaven on Earth Design and Feng Shui Services***

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